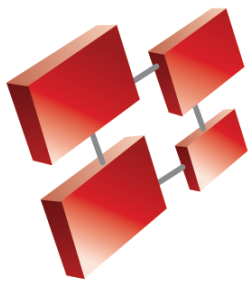




# Company Profile



**OpenTekware**  
OPEN TECHNOLOGY SOLUTIONS

**OpenTekware** is a fast growing Information Technology Services Provider with its headquarters in Cairo, Egypt. Our company offers a wide spectrum of IT Managed Services in different layers such as Infrastructure Managed Services, Business Solutions Implementation Services, IT Security Implementation Services and Consultancy Services.

Combining our long experience in the information Technology industry with established partnership with reputable Vendors and Business Partners in the Middle Eastern region has enriched our capabilities to serve our customers in different market segments such as Government, Telecom, Banking, and Oil & Gas.



## Mission Statement

**OpenTekware** mission is to help companies of all sizes and industries in realizing their strategies and transform their visionary business concepts into realistic automation using world-class methodologies by applying the latest state-of-art technologies.

## Vision Statement

**OpenTekware** vision is built on four pillars based on which it achieved and maintained its success in the whole Middle East. First, People (People make things happen – by selecting the right qualified and experienced people to perform the required function). Second Quality (Quality is in everything we do – it starts from selecting our team members, to organizing and structuring the company, to developing products and offering services, to marketing and servicing our customers). Third, Research and Development (The right solution makes a world of difference to customer. It will enrich **OpenTekware**'s offering with vertical solutions to meet customer requirements). Forth Support & Services (**OpenTekware** reputation definitely will depend on the level of its support and services to the client).

## Value Statement

At **OpenTekware**, each project is unique because each client is unique. We work closely with our clients as a team to find their own unique solutions. We believe in continuous improvement; therefore, we design solutions for long-term investment value. We also believe in professionalism; At **Opentekware**, committed, responsible, and accountable experts are working on your behalf.



# Portfolio



Our portfolio has four main Business lines; first, the infrastructure managed services; second implementation of the world-class products and applications provided by the international vendors; third, IT Security Implementation Services based on each customer's security rules and requirements; forth, Consultancy Services starting from studying the AS-IS environment till after sale functions improvement.



## Infrastructure Managed Services

The technology of infrastructure can be the differentiator that enables companies to refocus on their core services and products. **OpenTekware** helps organization to identify how IT infrastructure management can help businesses to be more agile and flexible. Our specialized capabilities cover Operating Systems, Database Administration, Email Servers, Data Centers and Cloud Business Advisory. Our main strategy is “backend Standardization will leverage the operational efficiencies and cut down the operational costs”.

## Business Solutions Implementation Services

**OpenTekware** offers a wide set of implementation services for most of the international products and solutions. Based on deep understanding to the customer objectives and needs, **OpenTekware** provides the implementation services for Portal Solutions, Enterprise Content Management Solutions, Business Intelligence Solutions, Customer Relationship Management Solutions and software development of customized solutions.



## IT Security Implementation Services

**OpenTekware** provides professional implementation services for IT Security products and solutions in the area of Authentication, Identity Management, Data Protection, Network Monitoring, Governance, Risk and Compliance. Our services include planning for network architecture, installation and configuration for the IT security products and solutions, providing supporting services for the deployed IT Security solution. **OpenTekware** has built strong partnerships with reputable IT security vendors in the Middle East Region.



## Consultancy Services

**OpenTekware** offers a wide range of Consultancy Services covering the analysis of the current situation “AS IS” environment, performing the gap analysis and building the customer future business and technical requirements, building and managing requests for proposals (RFPs), Proposals evaluation, contracts terms, delivery milestones dependencies, project implementation tracking, application testing and after sale support for process improvement. Our professional team of consultants also have the capabilities of recommending the ultimate solution for the customer.

